



## Business Transactions & Financial Services

### Members

- Brian Richard Lenker
- Stuart M. Gladstone
- Stuart L. Pachman
- Allen J. Popowitz
- David J. Ritter

### Counsel

- Jonathan S. Davis
- Paul M. De Lisi
- Herbert Henryson II
- Robert A. Kosicki
- Paul R. Tyndall

### Associates

- Ellen E. De Lisi
- David J. Ritter, Jr.
- David L. Tsin

### Law Clerk

- Timothy M. Felice

### Paralegals

- Christina Balbo
- Chris Perrella
- Astina Brown

## Brian Richard Lenker, Chair

**Businesses today need legal counsel that understands all of the angles, yet is nimble and crosses the finish line quickly.**

Brach Eichler's Business Transactions Practice provides representation and counseling on all aspects of business transactions and business law. We take a holistic approach to representing our clients and have a deep bench of attorneys who focus on various areas of law which allows us to provide a full range of services to our clients. For both corporate and individual clients, our attorneys provide strategic guidance on all matters related to structuring transactions for corporate and tax purposes, corporate governance, and meaningful due diligence, among many other legal issues. Our attorneys often work closely with our clients' accountants, stockbrokers, insurance agents, and other financial advisors to achieve the best possible results for our clients. If a client is in need of an advisor, we employ our resources and referral base to assist in locating and engaging other professionals who can contribute to the success of their business.

Our attorneys address the diverse, day-to-day needs of our clients' businesses. Specifically, we assist with such matters as:

- Formation, operation, and reorganization of corporations, partnerships, limited liability companies (LLCs), limited liability partnerships (LLPs), and joint ventures
- Liquidation and dissolution of corporations, partnerships, LLCs, LLPs, and joint ventures
- Mergers and acquisitions
- Capitalization and financing
- Contract negotiations
- Corporate governance
- Purchasing and selling assets
- Master service agreements and statements of work
- Employment and restrictive covenants
- Facilities expansion and contraction
- Customer and vendor/supplier contracting
- Workforce management
- Executive compensation
- Owner conflict resolution and business divorce
- Legal and business counseling and crisis management
- Labor and employment issues

Typically, for those clients without internal legal resources, we serve as “outside” general counsel, fulfilling the role of business advisor while servicing a broad range of legal needs. For companies that have an internal legal staff, yet require specific legal support, we provide the appropriate insight and capability to enable them to achieve their business objectives. In either case, the real-world experiences of our attorneys allow us to deliver practical, effective solutions and counsel, rather than mere legal theory. We pride ourselves on being strategic partners in the success of our clients’ businesses.

---

## Financial Services

Brach Eichler’s Financial Service Practice provides representation and counseling to regional and national financial institutions, private lenders, borrowers and developers in a variety of commercial financing transactions, encompassing numerous asset classes and structures. We handle transactions on both a state and national level for clients of all sizes, from small, closely-held businesses to large corporations and can also act as local counsel for all types of commercial transactions. Our years of experience representing a wide range of lenders and borrowers has shaped our practical approach to client challenges, resulting in our ability to successfully and efficiently close transactions for our clients. Our capabilities include:

- Commercial mortgage lending
- Healthcare lending
- Development and construction financing
- Multifamily finance
- Shopping center finance
- Office building finance

- Commercial asset-based lending
- Syndicated lending
- Loan workouts and restructurings
- Loan acquisitions and sales
- Equipment leasing
- Real property purchase, sale and leasing
- Mezzanine financing
- Historic tax credit financing

Our group has deep experience in healthcare financing and regularly works with banks to provide lending to hospitals, nursing home facilities and assisted living facilities. Our attorneys also structure financing for surgery centers. We have been able to leverage the knowledge and expertise of our firm's healthcare attorneys, together with the experience of our practice's attorneys to provide seasoned advice and guidance in the healthcare financing sector.

A significant amount of our time is also devoted to commercial real estate, guiding businesses such as construction companies; supermarkets; restaurant franchises; homebuilders; retail and department stores; and apartment buildings on leasing, loans, and borrowing for leasehold improvements.

When necessary, the group works in collaboration with the Firm's attorneys in other practice areas, such as business transactions, real estate, labor and employment, and litigation, in order to successfully—and quickly—achieve our clients' business objectives.

---

## Our Promise

At Brach Eichler, we are committed to a dynamic and meaningful partnership with our clients. We move forward with a shared vision, one that is carefully crafted and thoughtfully and practically implemented. Together, we achieve success.

---

## Insights

*News - November 8, 2019*

**Brach Eichler Ranked in the 2020 Edition of "Best Law Firms"**

---

*Press Releases - August 15, 2019*

**Fifteen Brach Eichler Attorneys Included in The Best Lawyers in America© 2020**

---

*Articles - May 23, 2019*

**Brach Eichler Adds Six New Attorneys, Boosting Litigation, Healthcare, Corporate, and PI Practices**

---

*Press Releases - May 13, 2019*

**Brach Eichler Continues Growth Trend, Adds Six New Attorneys**

---

*Articles - May 3, 2019*

**Associate David L. Tsin Receives The President's Volunteer Service Award**

---

[Articles - April 16, 2019](#)

**Stuart Pachman Talks to NJ.com Readers About Closing Down a NJ Business**

---

[Articles - October 15, 2018](#)

**What you need to know about tax-free property exchanges**

---

[Lectures - October 2, 2018](#)

**Trust Taxation**

---

[Articles - October 1, 2018](#)

**Can the state seize my Homestead Rebate and give it to the IRS?**

---

[Articles - September 10, 2018](#)

**Legislative Bid To Make NJ More Competitive**

---

[Articles - September 6, 2018](#)

**Avoid Personal Liability to Creditors of Your Corporation or Limited Liability Company**

---

[Articles - June 29, 2018](#)

**"Use Your Single Member LLC Wisely"**

---

[Articles - March 8, 2018](#)

**Sharing a bank account with a minor**

---

[Articles - March 2, 2018](#)

**Do I owe N.J. taxes on Florida inheritance?**

---

[Articles - February 15, 2018](#)

**Inherited IRAs and your tax burden**

---

[Articles - February 12, 2018](#)

**Understanding codes on tax forms**

---

[Lectures - September 18, 2017](#)

**S Corporations and Partnerships: Significant Differences in Tax Treatment**

---

[Articles - August 30, 2017](#)

**An Ounce of Prevention: Ask and Answer the Tough Questions Before Closing the Deal**

---

[Press Releases - March 27, 2017](#)

**Bobby Kasolas Promoted to Member, Lauren Goldberg Promoted to Counsel, and Member Brian Lenker Named to Firm's Executive Committee**

---

[Articles - March 13, 2017](#)

**Getting Into and Out of a 50-50 Business Relationship**

---