



Jay Sabin Member

Labor and Employment, Litigation, Cannabis Industry

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“Our organization has had the pleasure of working with Jay Sabin of Brach Eichler for many years. I am impressed with his extensive knowledge, thoroughness and ability to provide clear direction. Jay is very responsive, and we are grateful for his guidance and expertise.”

~ Jill F., Navicore Solutions

**Results may vary depending on your particular facts and legal circumstances.*

Jay Sabin focuses his practice on workplace law matters and leverages his extensive corporate experience as in-house counsel to organizations such as *The New York Times* to provide clients with practical advice.

He counsels clients in the following areas:

- AI in the workplace policy formulation and review of AI vendor contracts
- Labor negotiations, labor arbitrations, and NLRB proceedings
- Employee classification issues and independent contractor agreements
- Wage and hour and EEO compliance
- FMCSA and DOT compliance
- Drug and alcohol testing
- Company employment policies and protocols
- Employment contracts, reductions in force, severance agreements, and protection of intellectual property and trade secrets
- Employee benefits and ERISA compliance
- Commercial transportation contracts

Jay has provided counsel to employers in a broad range of industries, including trucking, media, warehouse, healthcare, cannabis, manufacturing, trade exporters, stevedoring, and SaaS HR providers. He has presented on

INDUSTRIES

- Banking & Finance
- Cannabis
- Healthcare
- Manufacturing
- Nonprofit
- Transportation

EDUCATION

- Columbia University School of Law, J.D.
- Cornell University School of Industrial and Labor Relations, B.S.

BAR AND COURT ADMISSIONS

- New Jersey
- New York
- U.S. District Court, District of New Jersey
- U.S. District Court, Eastern District of New York
- U.S. District Court, Southern District of New York

topics such as third-party cargo claims and social media ethics for attorneys.

Jay is a graduate of the Harvard Law School Program on Negotiations, the Duke Corporate Education Leadership Program, the Tuck School of Business Executive Program, and the University of Tennessee Vested Outsourcing Program.

During his time at Columbia University, Jay was a Harlan Fiske Stone Scholar and the recipient of the Emil Schlesinger Prize which is the school's outstanding student of labor law award.

REPRESENTATIVE MATTERS

Each matter handled by Jay is dependent upon the unique facts and particular circumstances. An example of successful matters handled by Jay include:

- Obtained multi-million dollar recovery for a pension plan against its former investment advisor.
- Created deferred compensation senior management bonus plan for multi-state food franchise operator.
- Structured corporate transaction agreements to address union recognition obligations and pension plan withdrawal liability assessments.
- Required former employee to remove images on social media postings and obtained control over social media account.
- Conducted labor negotiations across dozen plus bargaining units with \$500M budget for well-known media organization.
- Managed precedent setting NLRB case involving duties of a successor employer for a transportation logistics company.
- Designed self-insured medical plans for numerous clients
- Resolved U.S. Department of Transportation investigation for a consortium of service and equipment providers.
- Negotiated favorable master service agreement terms with EMR vendor for a healthcare provider
- Investigated sexual harassment claims against executive on behalf of ad hoc board of directors committee
- Developed fiduciary protocols for 401k plan trustees
- Counseled cannabis licensee applicant on labor peace agreement requirements under state law
- Drafted employment agreements to prevent imposition of 409A excise taxes
- Provided COVID-related crisis advice for employers regarding leaves, reductions in force, layoffs, PPP financing, and remote work force management.

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PROFESSIONAL ACTIVITIES

- Congregation Shomrei Emunah, Montclair, NJ – former President

SPEAKING ENGAGEMENTS

- **Morris County SHRM.** *AI in the Workplace: Insights from Jay Sabin, Esq. at Morris County SHRM. (Photos)*
- **New Jersey State Bar Association (NJSBA).** *Labor and Employment Summer Institute.*
- **Home Care Association of Florida (HCAF).** *Effective Strategies for Managing AI in the Workplace.*
- **ALM / Law.com Corporate Counsel – General Counsel Conference East.** *Effective Strategies for Managing AI in the Workplace.*

Insights

B|E in the News - May 28, 2026

The Governance Gap: Effectively Managing Employee Use of AI in the Workplace with Jay Sabin and Lani M. Dornfeld

B|E in the News - May 14, 2026

Jay Sabin Featured in Law.com: The Evolving Landscape of FTC Noncompete Enforcement

Videos & Podcasts - May 6, 2026

[PODCAST] The FTC is Challenging Non-Competes - It May Be Time To Review Your Practices

Alerts - May 6, 2026

The FTC is Challenging Non-Competes - It May Be Time To Review Your Practices

Alerts - April 1, 2026

New York City Expands the Scope of its Earned Safe and Sick Time Act

B|E in the News - March 26, 2026

Jay Sabin Quoted on White House AI Framework and Free Speech Concerns

B|E in the News - March 24, 2026

Jay Sabin on White House AI Policy Framework and Business Uncertainty

Events - March 19, 2026

Brach Eichler and TCDI Present: Effective Strategies for Managing AI in the Workplace - Part 3

Events - March 6, 2026

Jay Sabin to Speak at JSAHR AI in the Workplace Meeting 3/12/2026

Events - March 1, 2026

What Every 401(k) Fiduciary Should Know About Managing Plan Fees: Avoiding the Dreaded Excessive Fee ERISA Lawsuit with Jay Sabin
