

# **Radiology, Pathology, Emergency, Anesthesiology: Trends in the Hospital Setting**

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# **I. Market Forces**

- A. Consolidation**
- B. Private Equity**
- C. Uncertainty**

# **II. The Exclusive Contract**

- A. Term of the Contract**
- B. Exclusivity and Carve Outs**
- C. Restrictive Covenants**

**Restrictions on the Group**

**Restrictions on the Hospital**

**Restrictions on the Group's Physicians**

## **II. The Exclusive Contract (cont.)**

**D. Access to Data**

**E. Subsidy**

**Fair Market Value Analysis**

**Medical Director Stipends**

**Performance Standards**

**F. Payor Contracting**

## **III. Out-of-Network Law**

## **IV. The Importance of Relationships**