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# CAPRE New Jersey CRE Action Plan: Best Practices for Navigating the Current Environment

WEDNESDAY, SEPTEMBER 30, 2020 • 2PM – 3PM ET

## PROPOSED DISCUSSION POINTS

- Impact on purchases and sales
- How to deal with contracts and due diligence
- Tax appeals
- Overall outlook for 2021 (based on election outcome)
- Outlook for multifamily
- The eviction problem—lawsuits for rent?

## FEATURING



**Alan Hammer**  
Partner,  
Brach Eichler LLC

## CAPRE New Jersey CRE Action Plan: Best Practices for Navigating the Current Environment

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### Description:

Since 1971, **Brach Eichler's Alan Hammer** has concentrated his practice in the areas of investment real estate transactions and tax appeals, representing the purchasers and sellers of office buildings, shopping centers, industrial facilities, apartment complexes and vacant land. Highly successful in real estate tax appeals, Hammer has been involved in obtaining landmark rulings, including the Supreme Court's Glen Wall Associates decision, which established the authority of tax court judges to use the sale of an apartment house for property tax valuation purposes.

Alan is personally active in the acquisition, ownership, management and operation of investment properties, primarily apartment complexes, throughout New Jersey, Eastern Pennsylvania and New York State.

On September 30, Alan Hammer will lead a highly-engaging discussion with senior New Jersey commercial real estate thought leaders. In this unusual environment that brings together challenging factors simultaneously, including **uncertainty surrounding the presidential election, health crisis and economic volatility**, what are best strategies and methodologies for owners and operators?

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Sponsor Moderator:

\* **Alan Hammer**, Partner, Brach Eichler LLC

Featured Speakers:

- \* **Jose Cruz**, Senior Managing Director / New Jersey Office Co-Head, JLL
- \* **Rob Holland**, President, The Kislak Company, Inc.
- \* **Israel Schubert**, Senior Managing Director, Meridian Capital Group
- \* **Zachary E. Solomon**, Managing Director, The Solomon Organization

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